



New Jersey School Boards Association

Celebrating 100 years of service

413 West State Street • Trenton, NJ 08618 • Telephone: 609.695.7600 • Toll-Free: 888.88NJSBA • Fax: 609.695.0413

April 23, 2014

Victoria Marchese, Commercial Account Manager
SOUTH JERSEY ENERGY COMPANY
One North White Horse Pike
Hammonton, NJ 08037

Re: Alliance for Competitive Energy Services (ACES)
Request for Bids (RFB) for Natural Gas Supply Service dated 3/31/14
Notice of Contract Award

Dear Ms. Marchese:

The New Jersey School Boards Association ("NJSBA"), as Lead Agency of the Alliance for Competitive Energy Services ("ACES") Cooperative Pricing System (System No. E88-01-ACESCPS), is pleased to award a contract for supply of natural gas supply service to South Jersey Energy Company as a result of bids received today, April 23, 2014. The contract award is for the following Bid Group, Bid Price, Pricing Product, and Term:

<u>Bid Group</u>	<u>Bid Price (\$/therm)¹</u>	<u>Pricing Product</u>	<u>Term</u>
Etown ²	\$0.04280	100% Volume Tolerance	7 Months

South Jersey Energy's bid was submitted in response to an ACES RFB issued on March 31, 2014, in accordance with the "Public School Contracts Law," N.J.S.A. 18A: 18A-1 *et seq.* and the "Electric Discount and Energy Competition Act," P.L. 1999, c.23. South Jersey Energy Company has submitted the necessary documentation required by the Request for Bids, thereby qualifying it to serve New Jersey's public school districts.

This Award Letter issued by the Lead Agency, in concert with Participating Member resolutions, constitutes a binding commitment of all districts with accounts in the awarded bid group(s) to execute the Model Supply Contract.

I understand that South Jersey Energy Company has executed and submitted along with its bid the Transmittal Letter in which, among other things, it has agreed to execute the Master

¹ Bid Price is the Fixed Adder (a.k.a. Fixed Upcharge) Price in accordance with the RFB specifications. Total Contract Price will be the sum of the Fixed Adder Price plus the Commodity Price, as described in the RFB.

² Elizabethtown Gas service territory

Performance Agreement with the NJSBA and Gabel Associates, and the Model Supply Contract with each individual district with accounts included in the Bid Group(s) listed above that are subject to this Award Letter. I further understand that South Jersey Energy Company has confirmed that it has not taken any exceptions to the bid specifications.

I understand that South Jersey Energy Company has committed to taking the necessary steps to enroll the awarded school district accounts for a start of service concurrent with the June 2014 meter read dates. Gabel Associates, the Consultant/Administrator of the ACES Aggregation Program, will be available to help facilitate that process as well as the execution of natural gas supply contracts with each awarded district.

The New Jersey School Boards Association is excited about procuring beneficial natural gas supply for its participating districts. We look forward to working with you and Gabel Associates to realize these benefits.

Sincerely yours,

A handwritten signature in cursive script that reads "Lawrence Feinsod / LB".

Dr. Lawrence Feinsod
Executive Director

LF:lk

cc: John Donahue, Executive Director
NJ Association of School Business Officials

Dr. Richard Bozza, Executive Director
NJ Association of School Administrator

Gabel Associates