



# Description of Services Ordered and Certification Form 471

Universal Service  
Administrative Co.

## FCC Form 471

### Application Information

**Nickname** Form 471 - Readington Twp SD - Cat 2 - K **Application Number** 241024869  
MB 24.25

**Funding Year** 2024 **Category of Service** Category 2

### Billed Entity

READINGTON TOWNSHIP SCH DIST  
52 READINGTON ROAD READINGTON NJ 08889  
908-534-2195

### Contact Information

Katherine Boyer  
267-354-2883  
kdomke@eratespecialist.org

**Billed Entity Number** 123570  
**FCC Registration Number** 0004443271  
**Applicant Type** School District

### Consulting Firms

Name	Consultant Registration Number	City	State	Zip Code	Phone Number	Email
Educational Consortium for Telecom Sa vings	16024807	Newtown	PA	18940	215-504-5380	

### Entity Information

#### School District Entity - Details

BEN	Name	Urban/ Rural	State LEA ID	State School ID	NCES Code	School District Attributes	How does the district report its student count for Category Two budget?	Total Student Count for Category Two Budget	Endowment
123570	READINGTON TOWNSHIP SCH DIST	Urban				Public Sch ool District	A number for each school in the district	1473	None

### Related Entity Information

#### Related Child School Entity - Details

BEN	Name	Urban/ Rural	State LEA ID	State School ID	NCES Code	Alternative Discount	School Attributes	Total Students for C2 Budget	Endowment
9720	READINGTON MIDDLE SCHOOL	Rural				None	Public School	532	None
9776	THREE BRIDGES ELEM SCHOOL	Urban				None	Pre-K; Public School	303	None
9777	WHITEHOUSE ELEMENTARY SCHOOL	Urban				None	Public School	307	None
212316	HOLLAND BROOK ELEMENTARY SCHOOL	Rural				None	Public School	331	None

### [Related Child School Entity - Discount Rate Calculation Details](#)

BEN	Name	Urban/ Rural	Number of Students	Students Count Based on Estimate	CEP Percentage	CEP Base Year
9720	READINGTON MIDDLE SCHOOL	Rural	532	N/A		
9776	THREE BRIDGES ELEM SCHOOL	Urban	303	N/A		
9777	WHITEHOUSE ELEMENTARY SCHOOL	Urban	307	N/A		
212316	HOLLAND BROOK ELEMENTARY SCHOOL	Rural	331	N/A		

### [Related School District NIFs](#)

School District BEN	School District Name	NIF BEN	NIF Name
123570	READINGTON TOWNSHIP SCH DIST	17005816	BOARD OF EDUCATION

### [Discount Rate](#)

School District Enrollment	School District NSLP Count	School District NSLP Percentage	School District Urban/Rural Status	Category One Discount Rate	Category Two Discount Rate
1473	122	8.0%	Urban	40%	40%

Funding Request for FRN #2499033812

Funding Request Nickname: Switches

Service Type: Internal Connections

Agreement Information - Contract

Contract Number		Account Number	
Establishing FCC Form 470	240013320	Service Provider	ePlus Technology, Inc. (SPN: 143006553)
Was an FCC Form 470 posted for the product and/or services you are requesting?	Yes	Based on State Master Contract?	No
Award Date	March 08, 2024	Based on a multiple award schedule?	No
How many bids were received for this contract?	5	Includes Voluntary Extensions?	No
What is the service start date?	July 01, 2024	Remaining Voluntary Extensions	
		Total Remaining Contract Length	
		What is the date your contract expires for the current term of the contract?	September 30, 2025

Document Name	Document Description
Readington e+ Cat 2 24.25.pdf	

Pricing Confidentiality

Is there a statute, rule, or other restriction which prohibits publication of the specific pricing information for this contract? No

Narrative Switches and ancillary parts

Line Item # 2499033812.001

Product and Service Details

Type of Internal Connection	Data Distribution	Type of Product	Switch
Make	Meraki	Model	C9300-48UXM-M
Is installation included in Price?	No	Is the hardware for this FRN line item leased?	No

Cost Calculation for FRN Line Item # 2499033812.001

Monthly Cost	
Monthly Recurring Unit Cost	\$0.00
Monthly Recurring Unit Ineligible Costs	- \$0.00
Monthly Recurring Unit Eligible Costs	= \$0.00
Monthly Quantity	x 0
Units	Each
Total Monthly Eligible Recurring Costs	= \$0.00
Months of Service	x 12
Total Eligible Recurring Costs	= \$0.00

One-Time Cost	
One-time Unit Cost	\$4,710.00
One-time Ineligible Unit Costs	- \$0.00
One-time Eligible Unit Cost	= \$4,710.00
One-time Quantity	x 30
Total Eligible One-time Costs	= \$141,300.00
Summary	
Total Eligible Recurring Costs	\$0.00
Total Eligible One-time Costs	+ \$141,300.00
Pre-Discout Extended Eligible Line Item Cost	= \$141,300.00

Recipients of Services

Entity #	Entity Name
9720	READINGTON MIDDLE SCHOOL
9776	THREE BRIDGES ELEM SCHOOL
9777	WHITEHOUSE ELEMENTARY SCHOOL
212316	HOLLAND BROOK ELEMENTARY SCHOOL

Line Item # 2499033812.002

Product and Service Details

Type of Internal Connection	Cabling/Connectors	Type of Product	Cabling
Make	Meraki	Model	STACK-T1-50CM-M
Is installation included in Price?	No	Is the hardware for this FRN line item leased?	No

Cost Calculation for FRN Line Item # 2499033812.002

Monthly Cost		One-Time Cost	
Monthly Recurring Unit Cost	\$0.00	One-time Unit Cost	\$39.26
Monthly Recurring Unit Ineligible Costs	- \$0.00	One-time Ineligible Unit Costs	- \$0.00
Monthly Recurring Unit Eligible Costs	= \$0.00	One-time Eligible Unit Cost	= \$39.26
Monthly Quantity	x 0	One-time Quantity	x 30
Units	Each	Total Eligible One-time Costs	= \$1,177.80
Total Monthly Eligible Recurring Costs	= \$0.00	Summary	
Months of Service	x 12	Total Eligible Recurring Costs	\$0.00
Total Eligible Recurring Costs	= \$0.00	Total Eligible One-time Costs	+ \$1,177.80
		Pre-Discout Extended Eligible Line Item Cost	= \$1,177.80

Recipients of Services

Entity #	Entity Name
9720	READINGTON MIDDLE SCHOOL
9776	THREE BRIDGES ELEM SCHOOL
9777	WHITEHOUSE ELEMENTARY SCHOOL
212316	HOLLAND BROOK ELEMENTARY SCHOOL

Line Item # 2499033812.003

Product and Service Details

Type of Internal Connection	Cabling/Connectors	Type of Product	Cabling
Make	Meraki	Model	CAB-SPWR-30CM-M
Is installation included in Price?	No	Is the hardware for this FRN line item leased?	No

Cost Calculation for FRN Line Item # 2499033812.003

Monthly Cost	
Monthly Recurring Unit Cost	\$0.00
Monthly Recurring Unit Ineligible Costs	- \$0.00
Monthly Recurring Unit Eligible Costs	= \$0.00
Monthly Quantity	x 0
Units	Each
Total Monthly Eligible Recurring Costs	= \$0.00
Months of Service	x 12
Total Eligible Recurring Costs	= \$0.00

One-Time Cost	
One-time Unit Cost	\$39.26
One-time Ineligible Unit Costs	- \$0.00
One-time Eligible Unit Cost	= \$39.26
One-time Quantity	x 30
Total Eligible One-time Costs	= \$1,177.80
Summary	
Total Eligible Recurring Costs	\$0.00
Total Eligible One-time Costs	+ \$1,177.80
Pre-Discout Extended Eligible Line Item Cost	= \$1,177.80



Recipients of Services

Entity #	Entity Name
9720	READINGTON MIDDLE SCHOOL
9776	THREE BRIDGES ELEM SCHOOL
9777	WHITEHOUSE ELEMENTARY SCHOOL
212316	HOLLAND BROOK ELEMENTARY SCHOOL

Line Item # 2499033812.004

Product and Service Details

Type of Internal Connection	Cabling/Connectors	Type of Product	Cabling
Make	Meraki	Model	STACK-T1-1M-M
Is installation included in Price?	No	Is the hardware for this FRN line item leased?	No

Cost Calculation for FRN Line Item # 2499033812.004

Monthly Cost		One-Time Cost	
Monthly Recurring Unit Cost	\$0.00	One-time Unit Cost	\$73.13
Monthly Recurring Unit Ineligible Costs	- \$0.00	One-time Ineligible Unit Costs	- \$0.00
Monthly Recurring Unit Eligible Costs	= \$0.00	One-time Eligible Unit Cost	= \$73.13
Monthly Quantity	x 0	One-time Quantity	x 2
Units	Each	Total Eligible One-time Costs	= \$146.26
Total Monthly Eligible Recurring Costs	= \$0.00	Summary	
Months of Service	x 12	Total Eligible Recurring Costs	\$0.00
Total Eligible Recurring Costs	= \$0.00	Total Eligible One-time Costs	+ \$146.26
		Pre-Discout Extended Eligible Line Item Cost	= \$146.26

Recipients of Services

Entity #	Entity Name
9720	READINGTON MIDDLE SCHOOL
9776	THREE BRIDGES ELEM SCHOOL
9777	WHITEHOUSE ELEMENTARY SCHOOL
212316	HOLLAND BROOK ELEMENTARY SCHOOL

Line Item # 2499033812.005

Product and Service Details

Type of Internal Connection	Cabling/Connectors	Type of Product	Cabling
Make	Meraki	Model	CAB-SPWR-150CM-M
Is installation included in Price?	No	Is the hardware for this FRN line item leased?	No

Cost Calculation for FRN Line Item # 2499033812.005

Monthly Cost		One-Time Cost	
Monthly Recurring Unit Cost	\$0.00	One-time Unit Cost	\$80.10
Monthly Recurring Unit Ineligible Costs	- \$0.00	One-time Ineligible Unit Costs	- \$0.00
Monthly Recurring Unit Eligible Costs	= \$0.00	One-time Eligible Unit Cost	= \$80.10
Monthly Quantity	x 0	One-time Quantity	x 2
Units	Each	Total Eligible One-time Costs	= \$160.20
Total Monthly Eligible Recurring Costs	= \$0.00	Summary	
Months of Service	x 12	Total Eligible Recurring Costs	\$0.00
Total Eligible Recurring Costs	= \$0.00	Total Eligible One-time Costs	+ \$160.20
		Pre-Discout Extended Eligible Line Item Cost	= \$160.20

Recipients of Services

Entity #	Entity Name
9720	READINGTON MIDDLE SCHOOL
9776	THREE BRIDGES ELEM SCHOOL
9777	WHITEHOUSE ELEMENTARY SCHOOL
212316	HOLLAND BROOK ELEMENTARY SCHOOL

Line Item # 2499033812.006

Product and Service Details

Type of Internal Connection	Module	Type of Product	Module
Make	Meraki	Model	C9300X-NM-8Y-M
Is installation included in Price?	No	Is the hardware for this FRN line item leased?	No

Cost Calculation for FRN Line Item # 2499033812.006

Monthly Cost	
Monthly Recurring Unit Cost	\$0.00
Monthly Recurring Unit Ineligible Costs	- \$0.00
Monthly Recurring Unit Eligible Costs	= \$0.00
Monthly Quantity	x 0
Units	Each
Total Monthly Eligible Recurring Costs	= \$0.00
Months of Service	x 12
Total Eligible Recurring Costs	= \$0.00

One-Time Cost	
One-time Unit Cost	\$950.04
One-time Ineligible Unit Costs	- \$0.00
One-time Eligible Unit Cost	= \$950.04
One-time Quantity	x 14
Total Eligible One-time Costs	= \$13,300.56
Summary	
Total Eligible Recurring Costs	\$0.00
Total Eligible One-time Costs	+ \$13,300.56
Pre-Discout Extended Eligible Line Item Cost	= \$13,300.56

Recipients of Services

Entity #	Entity Name
9720	READINGTON MIDDLE SCHOOL
9776	THREE BRIDGES ELEM SCHOOL
9777	WHITEHOUSE ELEMENTARY SCHOOL
212316	HOLLAND BROOK ELEMENTARY SCHOOL

Line Item # 2499033812.007

Product and Service Details

Type of Internal Connection	License	Type of Product	License
Make	Meraki	Model	LIC-C9300-48E-3Y
Is installation included in Price?	No	Is the hardware for this FRN line item leased?	No

Cost Calculation for FRN Line Item # 2499033812.007

Monthly Cost	
Monthly Recurring Unit Cost	\$0.00
Monthly Recurring Unit Ineligible Costs	- \$0.00
Monthly Recurring Unit Eligible Costs	= \$0.00
Monthly Quantity	x 0
Units	Each
Total Monthly Eligible Recurring Costs	= \$0.00
Months of Service	x 12
Total Eligible Recurring Costs	= \$0.00

One-Time Cost	
One-time Unit Cost	\$817.08
One-time Ineligible Unit Costs	- \$0.00
One-time Eligible Unit Cost	= \$817.08
One-time Quantity	x 30
Total Eligible One-time Costs	= \$24,512.40
Summary	
Total Eligible Recurring Costs	\$0.00
Total Eligible One-time Costs	+ \$24,512.40
Pre-Discout Extended Eligible Line Item Cost	= \$24,512.40



Recipients of Services

Entity #	Entity Name
9720	READINGTON MIDDLE SCHOOL
9776	THREE BRIDGES ELEM SCHOOL
9777	WHITEHOUSE ELEMENTARY SCHOOL
212316	HOLLAND BROOK ELEMENTARY SCHOOL

Line Item # 2499033812.008

Product and Service Details

Type of Internal Connection	Miscellaneous	Type of Product	Installation, Activation, & Initial Configuration
Make	Meraki	Model	Installation & Configuration
Is installation included in Price?	Yes	Is the hardware for this FRN line item leased?	No

Cost Calculation for FRN Line Item # 2499033812.008

Monthly Cost		One-Time Cost	
Monthly Recurring Unit Cost	\$0.00	One-time Unit Cost	\$18,250.00
Monthly Recurring Unit Ineligible Costs	- \$0.00	One-time Ineligible Unit Costs	- \$0.00
Monthly Recurring Unit Eligible Costs	= \$0.00	One-time Eligible Unit Cost	= \$18,250.00
Monthly Quantity	x 0	One-time Quantity	x 1
Units	Each	Total Eligible One-time Costs	= \$18,250.00
Total Monthly Eligible Recurring Costs	= \$0.00	Summary	
Months of Service	x 12	Total Eligible Recurring Costs	\$0.00
Total Eligible Recurring Costs	= \$0.00	Total Eligible One-time Costs	+ \$18,250.00
		Pre-Discout Extended Eligible Line Item Cost	= \$18,250.00

Recipients of Services

Entity #	Entity Name
9720	READINGTON MIDDLE SCHOOL
9776	THREE BRIDGES ELEM SCHOOL
9777	WHITEHOUSE ELEMENTARY SCHOOL
212316	HOLLAND BROOK ELEMENTARY SCHOOL

FRN Calculation for FRN #2499033812

Monthly Charges	
Total Monthly Recurring Charges	\$0.00
Total Monthly Ineligible Charges	- \$0.00
Total Monthly Eligible Charges	= \$0.00
Total Number of Months of Service	x 12
Total Eligible Pre-Discount Recurring Charges	= \$0.00

One-Time Charges	
Total One-Time Charges	\$200,025.02
Total Ineligible One-Time Charges	- \$0.00
Total Eligible Pre-Discount One-Time Charges	= \$200,025.02

Total Requested Amount	
Total Eligible Pre-Discount Recurring Charges	\$0.00
Total Eligible Pre-Discount One-Time Charges	+ \$200,025.02
Total Pre-Discount Charges	= \$200,025.02
Discount Rate	40%
Funding Commitment Request	= \$80,010.01

## Certifications

I certify that the entities listed in this application are eligible for support because they are schools under the statutory definitions of elementary and secondary schools found in the No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801(18) and (38), that do not operate as for-profit businesses and do not have endowments exceeding \$50 million.

I certify that the entity I represent or the entities listed on this application have secured access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity, necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that the entities I represent or the entities listed on this application have secured access to all of the resources to pay the discounted charges for eligible services from funds to which access has been secured in the current funding year. I certify that the Billed Entity will pay the non-discount portion of the cost of the goods and services to the service provider(s).

### Total Funding Summary

**Below is a summary of the total line item costs on this FCC Form 471:**

Summary	
Total funding year pre-discount eligible amount on this FCC Form 471	\$200,025.02
Total funding commitment request amount on this FCC Form 471	\$80,010.01
Total applicant non-discount share of the eligible amount	\$120,015.01
Total budgeted amount allocated to resources not eligible for E-rate support	\$0.00
Total amount necessary for the applicant to pay the non-discount share of eligible and any ineligible amounts	\$120,015.01
Are you receiving any of the funds directly from a service provider listed on any of the FCC Forms 471 filed by this Billed Entity for this funding year?	No
Has a service provider listed on any of the FCC Forms 471 filed by this Billed Entity for this funding year assisted you in locating funds needed to pay your non-discounted share?	No

I certify an FCC Form 470 was posted and that any related RFP was made available for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted were carefully considered and the most cost-effective service offering was selected, with price being the primary factor considered, and is the most cost-effective means of meeting educational needs and technology goals.

I certify that the entity responsible for selecting the service provider(s) has reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that the entity or entities listed on this application have complied with them.

I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes, see 47 C.F.R. § 54.500 and will not be sold, resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. § 54.513. Additionally, I certify that the entity or entities listed on this application have not received anything of value or a promise of anything of value, as prohibited by the Commission's rules at 47 C.F.R. § 54.503(d), other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.

I certify that I and the entity(ies) I represent have complied with all program rules and I acknowledge that failure to do so may result in denial of discount funding and/or cancellation of funding commitments. There are signed contracts or other legally binding agreements covering all of the services listed on this FCC Form 471 except for those services provided under non-contracted tariffed or month-to-month arrangements. I acknowledge that failure to comply with program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.

I acknowledge that the discount level used for shared services is conditional, for future years, upon ensuring that the most disadvantaged schools and libraries that are treated as sharing in the service, receive an appropriate share of benefits from those services.

I certify that I will retain required documents for a period of at least 10 years (or whatever retention period is required by the rules in effect at the time of this certification) after the later of the last day of the applicable funding year or the service delivery deadline for the associated funding request. I acknowledge that I may be audited pursuant to participation in the schools and libraries program. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the application for, receipt of, and delivery of services receiving schools and libraries discounts, and that if audited, I will make such records available to USAC.

I certify that I am authorized to order telecommunications and other supported services for the eligible entity(ies) listed on this application. I certify that I am authorized to submit this request on behalf of the eligible entity(ies) listed on this application, that I have examined this request, that all of the information on this form is true and correct to the best of my knowledge, that the entities that are receiving discounts pursuant to this application have complied with the terms, conditions and purposes of the program, that no kickbacks were paid to anyone and that false statements on this form can be punished by fine or forfeiture under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001 and civil violations of the False Claims Act.

I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program. I will institute reasonable measures to be informed, and will notify USAC should I be informed or become aware that I or any of the entities listed on this application, or any person associated in any way with my entity and/or the entities listed on this application, is convicted of a criminal violation or held civilly liable for acts arising from their participation in the schools and libraries support mechanism.

I certify that if any of the Funding Requests on this FCC Form 471 are for discounts for products or services that contain both eligible and ineligible components, that I have allocated the eligible and ineligible components as required by the Commission's rules at 47 C.F.R. § 54.504.

## Notice

Section 54.504 of the Federal Communications Commission's rules requires all schools and libraries ordering services that are eligible for and seeking universal service discounts to submit an application for such discounts by filing this Services Ordered and Certification Form (FCC Form 471) with the Universal Service Administrator. 47 C.F.R. § 54.504. The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the application requirements for universal service discounts contained in 47 C.F.R. § 54.504. Schools and libraries must file this form themselves or as part of a consortium. An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number. The FCC is authorized under the Communications Act of 1934, as amended, to collect the information we request in this form. We will use the information you provide to determine whether approving your application for universal service discounts is in the public interest. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, your application may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information in your application for universal service discounts may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, consistent with the Communications Act of 1934, FCC regulations and orders, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law, information provided in or submitted with this form or in response to subsequent inquiries may be disclosed to the public. If you owe a past due debt to the Federal government, the information you provide may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized. If you do not provide the information we request on the form, the FCC or the Universal Service Administrator may delay processing of your application for universal service discounts or may return your application without action. The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq. Public reporting burden for this collection of information is estimated to average 4.5 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554. We also will accept your comments via the email if you send them to PRA@FCC.gov. DO NOT SEND COMPLETED WORKSHEETS TO THESE ADDRESSES.

**Authorized Person**

<b>Title:</b>	Account Manager	<b>Name:</b>	Katherine Boyer
<b>Phone:</b>	267-354-2883	<b>Email:</b>	kdomke@eratespecialist.org
<b>Address:</b>	790 Newtown-Yardley Road, Suite 410 Newtown PA 18940	<b>Employer:</b>	Educational Consortium for Telecom Savings

**Certified Timestamp** 15-Mar-2024 13:05:00 EDT

E-Rate Bid Assessment Worksheet  
Funding Year: 2024-2025

Project or Service  
Description

Vendor Scoring (use additional worksheets if necessary)

Selection Criteria	Weight*	VeevaMost		ePlus		Relcomm		NJBS		TECNOtime		Cytranet	
		Raw Score**	Weighted Score***	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score
Price of Eligible Services/E	45%	5	22,500	4	18,000	3	13,500	1	4,500	2	9,000	0	
Experience with provider	30%	3	9,000	5	15,000	2	6,000	2	9,000	2	9,000	0	
RFP Response completeness and company credentials	25%	3	7,500	5	12,500	3	13,500	2	9,000	2	9,000	0	
Overall Ranking	100%	39,000		45,500		33,000		22,500		27,000		0	

NOTES

\*Switch model quoted lower bandwidth capability.  
\*Environment pre assessment inquiry not requested or conducted.  
\*No prior experience with company.  
\*Company appears to be primarily an outsource provider. Company website does not list job opportunities, only partner referrals.

\*Cisco Partner Gold Certified  
\*Inc 2.5 GbE+ increased bandwidth on switch.  
\*Environment pre assessment was conducted.

\*Company Website resolving as 'Not secure'  
\*Switch model quoted lower bandwidth capability.  
\*No environment pre assessment inquiry  
\*No prior experience with company

\*Not a Cisco Partner  
\*Quote did not include Cloud management  
\*No environment pre assessment inquiry  
\*No prior experience with company

\*No environment pre assessment inquiry  
\*Quote did not include Cloud management  
\*No prior experience with company

\*No proposal provided just a brochure

Vendor Selected: ePlus  
Approved By: James Belske  
Title: IT Coordinator  
Date: 3/8/2024

Notes:  
\* Percentage weights must add up to 100%. Price must be weighted the heaviest.  
\*\* Evaluated on a scale of 1 to 5: 1=worst, 5=best.  
\*\*\* Weight x Raw Score x 100